

**LESSON PLAN-WINTER-2022**  
**SWAMI VIVEKANANDA SCHOOL OF ENGG & TECH, BBSR**

DISCIPLINE- CIVIL	SEMESTER -5TH	Name of teaching faculty- PRABHAT KUMAR SINGH		
SUBJECT- ENTP.DEV	NO. CLASS ALLOTTED/PER WEEK -5	SEM From date- 15/09/2022 to 22/12/2022 No of weeks- 17		
WEEK	CLASS DAY	Theory Topics		
3RD	9/15/2022	Entrepreneurship		
	9/16/2022	Concept /Meaning of Entrepreneurship		
4TH	9/19/2022	Barriers in entrepreneurship		
	9/20/2022	Entrepreneurs vrs. Manager		
	9/21/2022	Forms of Business Ownership: Sole proprietorship, partnership forms and others		
	9/22/2022	Types of Industries, Concept of Start-ups		
	9/23/2022	Entrepreneurial support agencies at National, State, District Level( Sources): DIC, NSIC,OSIC, SIDBI, NABARD, Commercial Banks, KVIC etc.		
	9/24/2022	Technology Business Incubators (TBI) and Science and Technology Entrepreneur Parks		
	9/26/2022	<b>Market Survey and Opportunity Identification (Business Planning)</b>		
5TH	9/27/2022	Business Planning		
	9/28/2022	SSI, Ancillary Units, Tiny Units, Service sector Units		
	9/29/2022	Time schedule Plan, Agencies to be contacted for Project Implementation		
	9/30/2022	Time schedule Plan, Agencies to be contacted for Project Implementation		
1ST	10/1/2022	Assessment of Demand and supply and Potential areas of Growth		
3RD	10/10/2022	Assessment of Demand and supply and Potential areas of Growth		
	10/11/2022	Identifying Business Opportunity		
	10/12/2022	Final Product selection		
	10/13/2022	<b>Project report Preparation</b>		
	10/14/2022	Preliminary project report		
	10/15/2022	Detailed project report, Techno economic Feasibility		
4TH	10/17/2022	Detailed project report, Techno economic Feasibility		
	10/18/2022	Project Viability		
	10/19/2022	<b>Management Principles</b>		
	10/20/2022	Definitions of management		

	10/21/2022	Principles of management		
	10/22/2022	Functions of management (planning, organising, staffing, directing and controlling etc.)		
5TH	10/24/2022	Functions of management (planning, organising, staffing, directing and controlling etc.)		
	10/25/2022	Level of Management in an Organisation		
	10/26/2022	<b>Functional Areas of Management</b>		
	10/27/2022	a) Production management, Functions, Activities		
	10/28/2022	Productivity, Quality control		
	10/29/2022	Production Planning and control		
	6H	10/31/2022	b) Inventory Management, Need for Inventory management	
1ST	11/1/2022	Models/Techniques of Inventory management		
	11/2/2022	c) Financial Management, Functions of Financial management		
	11/3/2022	Management of Working capital, Costing (only concept), Break even Analysis		
	11/4/2022	Brief idea about Accounting Terminologies: Book Keeping, Journal entry, Petty Cash book, P&L Accounts, Balance Sheets (only Concepts)		
	11/5/2022	d) Marketing Management		
2ND	11/7/2022	Concept of Marketing and Marketing Management, Marketing Techniques (only		
	11/8/2022	Concept of 4P s (Price, Place, Product, Promotion)		
	11/9/2022	e) Human Resource Management, Functions of Personnel Management		
	11/10/2022	Manpower Planning, Recruitment, Sources of manpower, Selection process, Method of Testing, Methods of Training & Development, Payment of Wages		
	11/11/2022	Manpower Planning, Recruitment, Sources of manpower, Selection process, Method of Testing, Methods of Training & Development, Payment of Wages		
	11/12/2022	<b>Leadership and Motivation</b>		
	11/14/2022	INTERNAL ASSESSMENT		
3RD	11/15/2022	INTERNAL ASSESSMENT		
	11/16/2022	INTERNAL ASSESSMENT		
	11/17/2022	a) Leadership, Definition and Need/Importance, Qualities and functions of a leader		
	11/18/2022	Manager Vs Leader, Style of Leadership (Autocratic, Democratic, Participative)		
	11/19/2022	b) Motivation, Definition and characteristics, Importance of motivation, Factors affecting motivation		

4TH	11/21/2022	Theories of motivation (Maslow), Methods of Improving Motivation		
	11/22/2022	<b>Work Culture, TQM &amp; Safety</b>		
	11/23/2022	Human relationship and Performance in Organization		
	11/24/2022	Relations with Peers, Superiors and Subordinates		
	11/25/2022	TQM concepts: Quality Policy, Quality Management, Quality system		
	11/26/2022	TQM concepts: Quality Policy, Quality Management, Quality system		
5TH	11/28/2022	Accidents and Safety, Cause, preventive measures, General Safety Rules , Personal Protection Equipment(PPE)		
	11/29/2022	Accidents and Safety, Cause, preventive measures, General Safety Rules , Personal Protection Equipment(PPE)		
	11/30/2022	<b>Legislation</b>		
1ST	12/1/2022	a) Intellectual Property Rights(IPR), Patents, Trademarks, Copyrights		
	12/2/2022	a) Intellectual Property Rights(IPR), Patents, Trademarks, Copyrights		
	12/3/2022	b) Features of Factories Act 1948 with Amendment (only salient points)		
2ND	12/5/2022	b) Features of Factories Act 1948 with Amendment (only salient points)		
	12/6/2022	c) Features of Payment of Wages Act 1936 (only salient points)		
	12/7/2022	c) Features of Payment of Wages Act 1936 (only salient points)		
	12/8/2022	<b>Smart Technology</b>		
	12/9/2022	Smart Technology		
	12/10/2022	Components of IOT, Characteristics of IOT, Categories of IOT		
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	12/13/2022	Applications of IOT- Smart Cities, Smart Transportation, Smart Home, Smart Healthcare, Smart Industry, Smart Agriculture, Smart Energy Management etc.		
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